

MAURICIO AHUMADA, MBA

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EDUCATION

DREXEL UNIVERSITY, LEBOW COLLEGE OF BUSINESS, <i>Master of Business Administration, Major in Corporate Finance</i>	Philadelphia, PA 2018-2020
PONTIFICAL CATHOLIC UNIVERSITY OF CHILE, School of Engineering, • Continuing Education: Business Processes Fundamentals, Project Management and Change Management courses	Santiago, Chile 2016-2017
PONTIFICAL CATHOLIC UNIVERSITY OF CHILE, School of Engineering, <i>Bachelor of Science in Industrial Engineering, Majors in Management and Mining</i> • Experiential Learning: <ul style="list-style-type: none">Developed statistic model to predict pro-environmental projects expenses.Designed and built sustainable emergency housing prototype to help decrease Chile's poverty rate.Developed inventory model to improve supply chain and procurement's efficiencies.	Santiago, Chile 2005-2011 2008-2010

EXPERIENCE

THE CITY OF PHILADELPHIA, Strategic Projects Intern in The Mayor's Chief Administrative Office • Proposed knowledge management strategy to improve information gathering and usage efficiencies: <ul style="list-style-type: none">Created mentorship program which includes weekly knowledge sharing meetings among employees; initiative launched in January 2020 by Chief Administrative Officer.Created new intranet feature, where employees have access to and learn about City's key business processes.Proposed executed plan to limit use of technology not supported by IT department (internally called "shadow IT".)	Philadelphia, PA 2019-2020
COMPAÑÍA CERVECERÍAS UNIDAS S.A. (NYSE: CCU) - United Breweries Co. Inc, Senior Management Control Analyst Business Process Management Analyst United Breweries Co. Inc. (\$2.8 B sales) is beverage and food producer and importer, and part of Quinenco Group, one of biggest and most diversified holding groups in Latin America • Reviewed and forecasted OPEX and CAPEX budgets (\$10M and \$15M in 2018 respectively). • Sought opportunities to optimize Unit's monetary resources, through contracts revisions and new competitive vendors. • Analyzed enterprise-wide Oracle's license use and presented business case led to an annual savings of \$500K. • Developed business case including financial, operational and capital analyses to replace legacy software for a new ERP. • Improved invoicing process to solve an 18,000-invoice backlog by automating manual processes. • Reduced invoice backlog by 33% with improvements implemented systematically within 6 months. • Analyzed Treasury Unit's performance and made process improvements that generated a 30%-time savings, and led to a more efficient team structure. • Documented and proposed improvements for nearly 80 business processes to support automation. This material was the basis for the new ERP SAP S/4HANA implementation.	Santiago, Chile 2017-2018 2016-2017
MOLIBDENOS Y METALES S.A. – Molybdenum and Metals Inc, Corporate Management Control Analyst Molybdenum and Metals Inc. is a Plansee Group LLC producer of rare-earth metals in Latin America. • Established quarterly metal industry analysis. • Study included strategic planning techniques such as SWOT (strengths, weaknesses, opportunities, and threats), Porter's five forces & PEST (political, economic, social, technological) analyses. • Analyzed market trends and competitors' financial results. Leading directly to the exploration and development of new business opportunities. • Updated and analyzed company's financial statement forecast, including market prices, growth rates and relevant indicators.	Santiago, Chile 2013-2016

SKILLS AND INTEREST

- **Technical Skills:** PeopleSoft, SAP, Bloomberg, JMP, Eviews, Hyperyon, Bizagi, Java, Tableau, Office Suite
- **Awards:** "Mayor's Outstanding Intern Award" (2019), 2nd Place in Comcast Interactive Case Comp. (2019)
- **Community Involvement:** Volunteer for the International Student Welcoming Program (2009-2011) in P. Catholic University
- **Interests:** Strategic planning, corporate finance, operations, market analysis, technology, commerce, outdoor activities
- **Language:** Native Spanish
- **Projects:** **MBA CHILE CONFERENCE | Boston 2020: Sponsor Recruiter** 2019-2020
 - Recruited and engaged companies such as: Banco de Chile (NYSE: BCH) and Entel S.A. (ENTEL.SN) to support an annual event that gathers Chilean MBA students based in the USA.
 - Acquired \$52K from sponsorship contributions and merchandising.