



**SOUTH JERSEY PORT CORPORATION
NOTICE OF JOB OPENING
DATE: June 13, 2022**

TREASURER/ CHIEF FINANCE OFFICER

The South Jersey Port Corporation (SJPC) is seeking a qualified professional to fill the position of TREASURER/ CHIEF FINANCIAL OFFICER. The SJPC is an agency of the State of New Jersey, which builds, maintains, and operates marine terminals in the South Jersey Port District to create economic opportunities and to enhance the region's intermodal transportation system. The SJPC owns and operates the Joseph A. Balzano and Broadway Marine Terminals in the Port of Camden, the Salem Marine Terminal at the Port of Salem, and the Paulsboro Marine Terminal at the Port of Paulsboro.

GENERAL SUMMARY:

Primarily responsible for developing and managing internal and external financial relationships, oversees cash and investment management, debt issuance and compliance, credit enhancement, budgeting and forecasting, and asset-liability management. Interface closely senior management on day-to-day issues. Provide reports and interpretive guidance to the Board of Directors. Work in partnership with Senior and Executive Leadership in refocusing and establishing a strategic direction that provides opportunities to invest in financial opportunities to maintain and upgrade the financial position of the SJPC.

ESSENTIAL DUTIES AND RESPONSIBILITIES: include the following. Other duties may be assigned.

- Manage ongoing strategy development and implementation of financing and liquidity of supported practices to augment profitability while maintaining debt issuance covenant and compliance.
- Manage investment portfolio policy design and oversight.
- Develop short- and long-term strategic policies and programs for controlling interest rate risk exposure.
- Direct the Risk Management program. Manage funding and borrowings/usage strategy in line with projected acquisitions and other business opportunities.
- Manage cash management operations, including control systems and discretionary fund movement decisions.
- Provide quantitative financial analysis support to Executive Management, including proposed business valuations.
- Engineer strategy and manages bond issuance process.
- Provide oversight reports, policy recommendations and interpretive guidance to the Board of Directors.
- Develop and manages all aspects of the organization's debt issuance program.
- Demonstrated management, preparation, and utilization of an ERP system to deliver appropriate treasury function status report to be utilized by senior executives as a key basis for decision-making.

- Pro-actively partner with Senior and Executive Leadership team to develop strategic port planning.
- Oversee the preparation of the corporation's fiscal audits and evaluations.

MINIMUM QUALIFICATIONS:

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Management – at least 10 years of demonstrated financial and professional management track record of accomplishments in working with staff, employee resolution management, planning, organizational, problem solving, facilitation, and decision-making skills and competencies.
- Progressive ability to manage large-scale projects, program management, budget requirements, and vendor management.
- Professional – solid written and verbal communication skills. The ability to work independently as well as collaboratively on project assignments. Proven ability to work in a team capacity with creative approaches to developing financial opportunities enterprise-wide.
- BS/BA in Finance or related field required. CPA required. MBA/MS Finance or higher degree preferred.
- Demonstrated expertise in presenting and evaluating options, guiding decisions, and recommending courses of action to Senior Leadership, Executive Management, Chairman and Board Members.
- Strong organizational and project management skills and the ability to present to senior executives' status and recommendations.
- High level of proficiency and understanding of financial management systems and various software programs, i.e., PowerPoint, Excel spreadsheets, Visio, and Project Management tools.
- Must possess a federal Transportation Worker Identification Credential issued by the Transportation Security Administration.

COMPETENCY: To perform the job successfully, an individual should demonstrate the following competencies:

- Problem Solving - Identifies and resolves problems in a timely manner; gathers and analyzes information skillfully; uses reason even when dealing with emotional topics.
- Interpersonal Skills - Focuses on solving conflict, not blaming; maintains confidentiality; remains open to others' ideas and tries new things.
- Ethics - Works with integrity and ethically; upholds organizational values.
- Organizational Support - Follows policies and procedures; completes administrative tasks correctly and on time; supports organization's goals and values.

WORK ENVIRONMENT: The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of

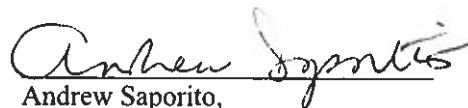
this job. The nature of port can entail 24 hours, 7 days a week operation and is regulated by federal agencies. Employee may encounter U.S. Coast Guard, U.S. Customs and Border Protection or other federal representatives during the course of performing duties and must cooperate fully.

DISCLAIMER: This job description indicates in general the nature and levels of work, knowledge, skills, abilities, and other essential functions as covered under the Americans with Disabilities Act expected of an employee. It is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities required of an employee. An employee may be asked to perform other duties as required. Employees with disabilities must meet qualification standards that are job-related and consistent with business necessity and must be able to perform the “essential functions” of the position, with or without reasonable accommodation.

HOW TO APPLY:

Interested parties should submit a resume and a cover letter outlining reasons for their interest in the position, including detail on the aforementioned responsibilities, attributes, and qualifications addressed to the attention of Andrew Saporito, Executive Director and Chief Executive Officer in electronic format to careers@southjerseyport.com.

With this position comes a competitive compensation commensurate with experience and education and a benefits program. All resumes are due by Friday, July 1, 2022. Additional information regarding this employment opportunity is available online at <http://www.southjerseyport.com/careers/>


Andrew Saporito,
Executive Director & CEO