



**Are you looking for an operational leadership position in the maritime industry? If so, consider joining Moran Towing Corporation as an Operating Unit Manager for Moran Philadelphia.**

**Moran Towing Corporation** - [www.morantug.com](http://www.morantug.com) - has survived and prospered by continuously reinventing itself for over 160 years. From our beginnings in 1860 as a tugboat company, we have grown from those roots to become a dominant provider of towing services, bulk marine transportation, LNG support operations, and environmental recovery services along the eastern seaboard and into the Gulf. While economies, cultures, markets, and technology will always continue to evolve, our steadfast commitment to partnering with our employees and customers to solve our customers' marine transportation needs has enabled us to stay the course year after year.

Reporting to the Regional Vice President, this position is full-time, salaried, and works Moran Philadelphia business hours Monday through Friday and as necessary during off-hours, weekends, and holidays.

### **Position Summary**

In managing Moran Philadelphia, this position:

- Embraces the Company's Mission Statement as guidance in all decisions, including leading by example, providing training, and supporting safe work practices.
- Identifies and manages risk within the Moran framework.
- Maintains positive relationships with customers, vendors, regulatory agencies, and with Moran personnel in operational and support functions.

### **Specific Responsibilities include, but are not limited, to the following:**

- Manage operations, including:
  - Implement and monitor the performance of the Safety Management System.
  - Identify adverse risk behaviors and provide guidance to ensure safe work procedures.
  - Participate in onboard safety drills and assist in identifying risk in the spirit of continuous improvement.
  - Communicate and engage the Division in corporate- issued safety documentation, newsletters, and initiatives.
  - Perform investigations into injury and/or accident events.
  - Champion the Near Miss Program.
  - Manage the Division's utilization of injury / damage software, Origami.
  - Manage compliance and reporting (Sub Chapter M, COI, USCG, ABS, etc.).
  - Function as the Designated Person Ashore (DPA).
  - Manage the owned or leased facilities.
  - Recruit and hire marine employees.
- Oversee engineering activities, with the ability to:
  - Manage engineering performance of vessels and continually seek improvement in reliability.
  - Manage the Engineering Team for safety, effectiveness, and efficiency.
  - Manage Moran's Management Operating System (OMS) for the Division, which includes timely completing and properly documenting repairs.
  - Assist in reviewing and updating drydock specifications.



- Authorize Persons-In-Charge for oil transfer operations.
  - Monitor vendor performance and cost.
  - Monitor fuel consumption and expenses.
- Responsible for business and accounting functions:
  - Monitor comparative performance in the marketplace re: assets, pricing, and market share.
  - Build local port relationships with customers, agents, and regulatory agencies.
  - Respond to customer inquiries for pricing, bids, etc.
  - Identify new business opportunities.
  - Complete the Division's annual budget.
  - Monitor the Division's financial performance.
  - Manage Accounts Receivable and Accounts Payable.
  - Review and approve payroll each pay period to ensure accuracy.

#### **Required Qualifications**

- Minimum 4-year college degree, with a bachelor's degree in marine transportation or marine engineering preferred.
- Valid driver's license and Transportation Worker Identification Card (TWIC).
- Prior experience demonstrating successful management, leadership, and decision-making skills.
- Demonstrated strong written and verbal communication skills, including ability to speak publicly.
- Ability to take initiative, prioritize, multi-task, operate in stressful situations, and make quick decisions.
- Highly proficient Microsoft Office computer skills, e.g., Word, Excel, Outlook, and PowerPoint.
- Ability to analyze data, including demonstrated analytical skills in Power BI, Excel pivot tables, etc. to measure and review performance.

#### **Preferred Qualifications**

- Operations experience in the tug/towing industry preferred.

#### **Physical Abilities include:**

- Ability to board a vessel while moored via barge landing or underway via crew boat and withstand tug motion and high temperature areas for periods of time.
- Ability to:
  - Cross bulwarks; frequently walk, including on uneven surfaces; and climb ladders and stairs.
  - Stoop; bend; stand; or sit for prolonged periods of time, including when using a keyboard and computer screen.
- Ability to travel, including air travel.

Moran offers competitive pay and excellent benefits, including a stellar 401(k) Plan. To be considered, apply online by **April 30, 2022** at [Tugboat Jobs & Marine Transportation Careers | Moran Towing \(morantug.com\)](https://www.morantug.com) by submitting a cover letter and resume with the subject line **Operating Unit Manager, Moran Philadelphia.**



*Moran Towing Corporation is an Equal Opportunity Employer and welcomes all qualified applicants. Applicants will receive fair and impartial consideration without regard to race, color, national origin, religion, gender, age, disability, veteran status, genetic data, or other legally protected status.*