



# MARITIME EXCHANGE

for the Delaware River and Bay  
*Leading the Way to Port Progress*

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## **Maritime Exchange President Elected to AIIS Board of Directors**

PHILADELPHIA, PA -- At the March 16, 2004 annual convention of the American Institute for International Steel (AIIS), Dennis Rochford was elected to serve as a member of the board of directors. Rochford's extensive knowledge concerning trade issues specific to the Delaware River region, and his years of experience in the maritime and transportation communities generally, made him "an outstanding candidate to serve on the AIIS board," according to Wilfried von Bulow, Chairman, AIIS.

Rochford, who is President of the Maritime Exchange for the Delaware River and Bay, organized the Free Trade in Steel Coalition (FTSC). The FTSC represents over 90 major United States port authorities, port terminal operators, International Longshoreman Association locals and district councils, and other U.S. maritime and transportation industry organizations concerned about possible loss of U.S. port and transportation jobs. The FTSC was instrumental in gathering the necessary support to secure the repeal of the Section 201 steel tariffs last December.

"It is an honor to be asked to serve as a member of the AIIS board," Rochford said. "I view this appointment as yet one more opportunity to represent the interests of the Delaware River regional port community, as well as maritime interests throughout the United States, and look forward to participating in AIIS's mission to contribute to economic development through promotion of free trade in steel and other commodities that promote international specialization."

"We are pleased to have someone of Dennis' caliber as part of the AIIS team. His leadership of the FTSC on matters relating to the successful termination of the Section 201 steel tariffs is to be applauded," said von Bulow.

AIIS is a Washington, D.C. based trade association dedicated to the promotion of economic growth through free trade, and the preservation of unhampered access to world markets. Founded in 1990, AIIS provides a forum where importers and exporters, producers, and buyers of steel can discuss political and technical problems related to international trade.

The Maritime Exchange for the Delaware River and Bay is a non-profit trade association representing the interests of international trade and transportation businesses in Pennsylvania, Southern New Jersey, and Delaware

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