



PORT DIRECTORY BUSINESS LISTING ONLY * For additional listings see below

Category	Qty.	Rate	Total
	First Listing	\$40	

PORT DIRECTORY & THE BEACON JOINT ADVERTISING RATES

Includes an ad in the Port Directory (with one free listing) and an ad in four issues of The Beacon

Ad Size	Member Rate	Non-Member Rate	Check here to Order	Total
Port Directory Full Page / The Beacon 1/4 Page	\$1570	\$2050		
Port Directory 1/2 Page / The Beacon 1/8 Page	\$1180	\$1660		
Port Directory 1/4 Page / The Beacon Business Card	\$790	\$1270		

The Beacon ad rates and other size combinations quoted upon request

Sub-Total

PORT DIRECTORY ONLY ADVERTISING RATES Includes one free listing

Ad Size	Member Rate	Non-Member Rate	Check here to Order	Total
Port Directory Full Page (4.37 X 7.25)	\$450	\$720		
Port Directory 1/2 Page (4.37 X 3.25)	\$355	\$615		
Port Directory 1/4 Page (4.37 X 1.62)	\$250	\$510		

Sub-Total

ACCENT YOUR PORT DIRECTORY AD WITH COLOR

Ad Size	Rate
Spot Color Match	\$165 / color
Full Color	\$360 / ad

Spot Color Match

Full Color

Sub-Total

Total

PORT DIRECTORY CATEGORY LISTING FOR AD

Please designate a Category for your ad placement in the Port Directory

Category:

See category list on reverse

Please be sure to complete the information below in full to ensure prompt processing.

***PORT DIRECTORY BUSINESS LISTINGS**

List your business in additional categories (see category list on reverse)

Each additional listing: \$20	Total
Category: <input type="text"/>	
Category: <input type="text"/>	
Category: <input type="text"/>	
Sub-Total	

The undersigned agrees to abide by the terms of the advertising contract, and agrees to pay for the advertisement(s) as ordered in this contract. **Please print clearly.**

TOTAL

Company

Address

City State Zip

Phone Fax

Email

Name

Signature

Date

<input type="checkbox"/> PAYMENT ENCLOSED: Make check payable to: Maritime Exchange for the Delaware River and Bay 240 Cherry Street, Philadelphia, PA 19106
OR
<input type="checkbox"/> BILL MY CREDIT CARD: Fax contract to (215) 925-3422
<input type="checkbox"/> Visa <input type="checkbox"/> Master Card <input type="checkbox"/> American Express
Card # <input type="text"/>
Exp. Date <input type="text"/>
Name on Card <input type="text"/>
Signature <input type="text"/>
Billing address <input type="text"/>
if different from address at left <input type="text"/>

**THE 2012 PORT DIRECTORY & THE BEACON ADVERTISING CONTRACT AND AD COPY ARE DUE BY DECEMBER 31, 2011
THIS CONTRACT IS SUBJECT TO THE TERMS AND CONDITIONS LISTED ON THE REVERSE SIDE**

2012 PORT DIRECTORY CATEGORIES

The following is a list of categories that will be printed in the 2012 Port Directory. Advertisers receive one free listing in the Port Directory. You may list your company/organization in more than one category for an additional charge of \$20 per category. If you have any questions, please contact the Exchange at 215-925-2615 ext. 208.

Accountants	Importers/Expeditors	Salvage
Air Conditioning	Fruit/Produce	Schools - Maritime
Airlines	Steel	Seafarer Services
Attorneys	Insurance	Security
Banquet Facilities	Investigations	Ship/Boat Services/Repair
Barge Operators	Intermodal Facilities	Ship Yards
Bird Control	Launch Services	Steamship Agents
Bridges	Laundry/Cleaning Services	Steamship Lines
Bulk Material Management	Life Boat Repair/Life Rafts	Stevedores
Bunkering Services/Supplies	Limousine Service	Supplies
Chandlers	Line Runners	Canteen & Bonded Stores
Chartering	Marinas	Chemical
Charts	Marine Chemists	Deck & Engine
Chassis/Container Repair	Maritime Construction	Wire/Rope
Collection Services	Maritime Exchanges/Associations	Surveyors
Computers/Information Systems	Metropolitan Planning	Tank Owners/Operators
Consulates	Motor Freight/NVOCC	Tank Services
Consultants	Motor Repair	Terminals/Terminal Operators
Business	Navigation Equipment	Towing
Engineering	Oil	Trade Associations
Environmental	Facilities	Tug Companies
Maritime	Lightering	Unions
Planning	Lubricating	Warehouse
Trade	Oil/Sludge Removal	Cold Storage
Container Freight Stations	Pollution Control/Services	General Order
Crew Transport	Products/Services	Storage
Divers	Testing	
Dredging Contractors	Packing/Packaging	
Drug/Medical Testing	Pest Control	
Engineering	Pier	
Environmental Services	Construction/Repair	
Freight Forwarders/Customs Brokers	Design/Engineering	
Fumigation Services	Facilities	
Garbage/Rubbish Removal	Pilots	
Government Affairs	Port Authorities	
Government Agencies	Potable Water	
Federal - Port Related	Printing	
Federal - Other	Radio/Marine Radio	
Municipal	Railroads/Rail Yards	
Guard Services	Refrigeration	
Heavy Lift/Crane Equipment	Rigging & Hauling	
Hotels	Safety Equipment	

2012 PORT DIRECTORY CONTRACT TERMS AND CONDITIONS

The Advertiser will submit ad copy and artwork by **December 31, 2011**.

Full payment is due within 30 days of receipt of the contract.

The Maritime Exchange shall furnish a proof for all new ads and corrections to the advertiser for approval prior to publication. The Maritime Exchange will not provide any refunds for the withdrawal of any ad resulting from an inability to obtain said approval. If the signed proof is not received by the deadline, the Maritime Exchange is authorized to use the ad copy as provided by proof for your signature. If ad copy is not received by the deadline, the Maritime Exchange is authorized to use a standard ad on your behalf.

A charge of \$15.00 will be assessed for any text and/or art changes received after submission and composition of an ad other than typographical errors on the part of the printer. This charge will be incurred with each resubmission of changes to an ad.

The Maritime Exchange reserves full approval rights on all ads submitted.

We reserve the right to terminate this contract and withdraw any ad that is not paid in full after 30 days of receipt of contract.

We reserve the right to reject a contract if not signed or completed in full.

No conditions excepting those written herein are regarded as part of this contract.